



Certifies that

**Estefanía Brishy Valle Celi**

Successfully completed the requirements for the

**Continuing Education Certificate in Leadership**

MIAMI, FL

September 2022 to October 2022 - Hours: 45

Issued on: November 17, 2022



A handwritten signature in black ink, appearing to be 'Pablo Cardona', written over a horizontal line.

Pablo Cardona  
*President*

# Continuing Education Certificate in Leadership

Number of hours: 45

## **Unit 1: Towards conscious Leadership**

Introduction and Objectives  
Concept of Emotional Intelligence  
Intrapersonal Skills  
Interpersonal Skills and Assertiveness  
Communication Skills

## **Unit 2. Quality in Relationships as a Management Tool**

Introduction and Objectives  
Diagram of the Affective Relationship  
Analysis of Relations in the Field of Work  
Communication Levels  
How to help others help themselves through Emotions

## **Unit 3. Leadership**

Introduction and Objectives  
Definition of Leadership  
Critical Mass needed for Effective Leadership  
The DNA of the Leader  
Sensory Channels

## **Unit 4. Motivational Leadership**

Introduction and Objectives  
McGregor's Theory X and Theory Y  
Maslow's Pyramid  
Frederick Herzberg's Theory  
Lawler Model of Motivation  
Other Theories